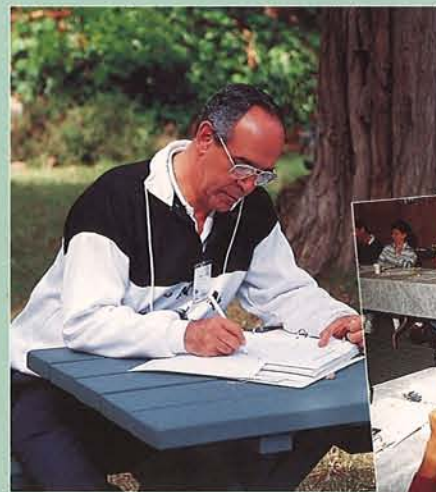
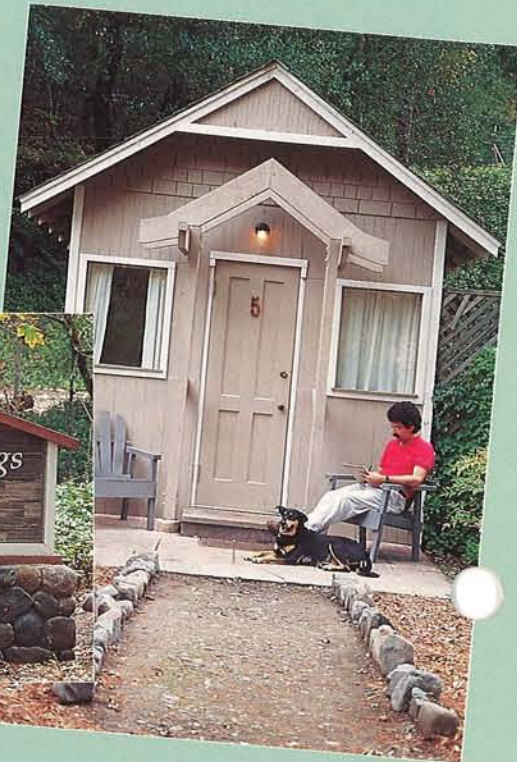


A WEEK IN THE COUNTRY

"No phone! No lights! No motorcar, not a single luxury. Like Robinson Crusoe, it's primitive as can be ..." went the theme song to the television series "Gilligan's Island." Although Team Leader School has all the amenities, it's a lot like a remote island: quiet, tranquil, beautiful. Part sanctuary, part training ground, Team Leader School gives Neo-Life's newest Team Leaders just the right combination of sun, fun, — and yes, Ping Pong! — mixed with superior leadership training that supercharges their Neo-Life business goals!

A recent session of Team Leader School was held October 18-22 at White Sulphur Springs Resort and Spa, a rustic retreat in the heart of California's Napa Valley. Come away into Team Leader Country, and learn why life-changing Team Leader School is a must for your agenda!



Leadership Training

Team Leader School provides an advanced learning experience in leadership. This intensive training seminar helps you to acquire the skills you need to build a stronger, more effective Sales Team.

- Learn how to conduct interesting, productive meetings.
- Discover the secrets of a successful "Action Plan" while learning to set your goals and follow them.
- Find out how to effectively duplicate yourself to create a growing organization ... and train others to do the same!
- Learn new marketing strategies, business training, management skills, and personal development techniques.

By the end of Team Leader School, you'll have a complete success program to follow for your future in Neo-Life!

New Plans ... Bigger Dreams!

Team Leader Martha Picasso (California) said of the training, "I not only learned how to better organize my business, but how to formulate realistic goals, and the steps I need to take to reach Builder, and later Double Diamond Executive Builder."

How Can I Qualify to Attend Team Leader School?

To qualify as a Team Leader, you need to:

- Personally sponsor 12 Distributors into your Sales Team.
- Qualify as a Single Ruby Gold Key. This requires maintaining Qualified Gold Key status for three (3) consecutive months.

These two requirements — Sponsoring and Volume — need to be completed within the same 12-month period.

"The Career Plan is much clearer to me now ... I know what I need to do to reach my goals! I really like the Share the Opportunity Flipchart (#687) — it's simple, it's effective, and it's already making a tremendous difference!"

Larry and Pat Moon (California) have changed their views on sponsoring: "Before Team Leader School, the idea of sponsoring 10 people in a month was a lot! But we've had an attitude shift — we now know 'how to get there from here!'"

Aynsley Dewe (New Zealand) found it useful to have the workshop sessions spread out over several days. "When everything is thrown at you in just a few hours, you simply can't absorb it," she explained. Aynsley found "The 10 Steps To Independence" particularly valuable. "This concept is essential to building a successful business," she said. "We'll make this a central part of our trainings in New Zealand from now on."

Warm and Caring People

"It was very special to meet and spend time with Team Leaders and staff from Japan, New Zealand, Canada, the United States, and Mexico. Having everyone together really meant a lot to us," said José German Fueyo and Marta Gutiérrez (Mexico).

"It was truly a thrill to establish relationships with Dr. Furst, Bob and Jerry Brassfield, and other Neo-Life Company executives and staff," said Patricia Beer and Vicente Gonzalez (Mexico).

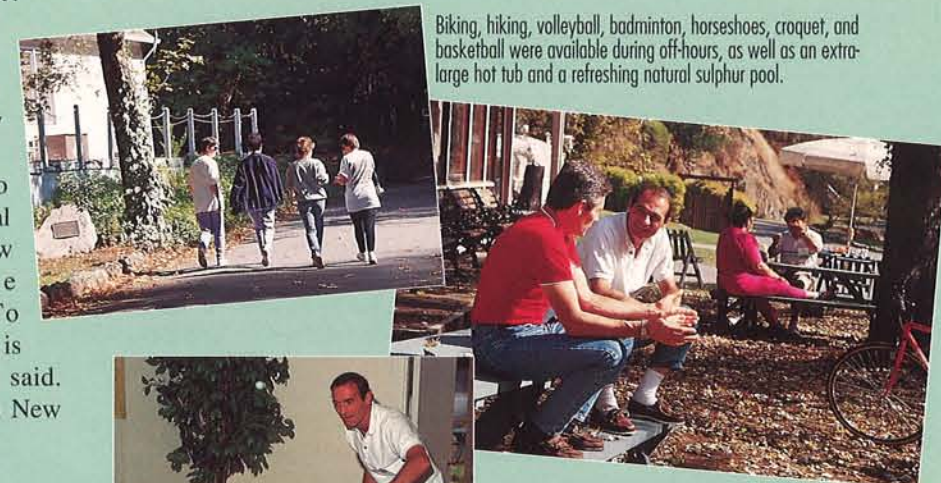


Dr. Furst shows Distributors the sport of twirling.

What a Difference a Week Makes!

Rose Marie and Leon DeMaille (New York) said, "Team Leader School gave us confidence in setting up a business presentation. We have a greater awareness of the importance of sponsoring. We came right home and signed up four people! We've always been excited about the product ... now we're just as excited about the Opportunity, and we have the confidence to present it! We enjoyed Team Leader School immensely."

PLENTY TO DO



Biking, hiking, volleyball, badminton, horseshoes, croquet, and basketball were available during off-hours, as well as an extra-large hot tub and a refreshing natural sulphur pool.



A Neo-Life tradition, the semi-annual Team Leader School Ping Pong Tournament was "a big hit." From the "nearly professional" players to the first-timers who had never picked up a paddle, this ping pong contest was enjoyed by all! The winner this round: Don Mitano (Canada).

Between training sessions, the Health Center was a very popular place, offering herbal and volcanic mud wraps, massages, mineral baths, and facials. Several Team Leaders and Neo-Life staff members made appointments for luxurious treatments. In fact, Sharon Promislow (Canada) enjoyed a massage every day! (Neo-Life made an equal impression on the White Sulphur Springs staff — one massage therapist is now interested in our products and our Plan!)



If you enjoy good, healthy food, the delicious, buffet-style fare will please you. Hearty soups, whole-grain breads, light, fresh poultry and fish, and salads, salads, salads! Aynsley Dewe commented, "The food was wonderful ... we were really spoiled. I wanted to take the cooks home!"



Beat a hasty retreat to the next Team Leader School in April, 1994! Plan NOW to be there!